

**LANDSCAPE OF GRAND PRÉ INCORPORATED  
LE PAYSAGE DE GRAND-PRÉ INCORPORÉ**

**FINANCIAL STATEMENTS**

**YEAR ENDED MARCH 31, 2023**

 **KENT & DUFFETT**  
Chartered Professional Accountants

# **LANDSCAPE OF GRAND PRÉ INCORPORATED LE PAYSAGE DE GRAND-PRÉ INCORPORÉ**

## **FINANCIAL STATEMENTS**

**YEAR ENDED MARCH 31, 2023**

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## INDEPENDENT AUDITOR'S REPORT

**To the Board of Directors**  
**LANDSCAPE OF GRAND PRÉ INCORPORATED**  
**LE PAYSAGE DE GRAND-PRÉ INCORPORÉ**

We have audited the accompanying financial statements of *Landscape of Grand Pré Incorporated / le Paysage de Grand-Pré Incorporé*, which comprise the statement of financial position as at March 31, 2023 and the statements of operations and net assets and cash flows for the year ended March 31, 2023, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of *Landscape of Grand Pré Incorporated / le Paysage de Grand-Pré Incorporé* as at March 31, 2023, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Kentville, Nova Scotia  
 August 18, 2023

*Kent & Duffett*  
 Chartered Professional Accountants

# LANDSCAPE OF GRAND PRÉ INCORPORATED

## LE PAYSAGE DE GRAND-PRÉ INCORPORÉ

### STATEMENTS OF OPERATIONS AND NET ASSETS

YEAR ENDED MARCH 31, 2023

	<u>2023</u>	<u>2022</u>
<b>Revenues</b>		
Funding from Grand Pré UNESCO World Heritage Site Funding Trust	\$ 187,062	\$ 137,062
Other	15,766	7,486
Grants and contributions	47,238	62,413
	<u>250,066</u>	<u>206,961</u>
<b>Expenditures</b>		
Amortization	-	23,422
Board expense	10,075	4,808
Communication and marketing	32,320	28,554
General operating expenses	23,222	23,559
Staff expenses	100,031	91,875
Strategic and technical projects	61,385	66,986
Support services	15,092	12,596
	<u>242,125</u>	<u>251,800</u>
	<u>7,941</u>	<u>(44,839)</u>
<b>Other revenues (expenditures)</b>		
Contributions from other organizations	-	-
	<u>-</u>	<u>-</u>
<b>EXCESS (DEFICIT) OF REVENUE OVER EXPENDITURES</b>	<u>\$ 7,941</u>	<u>\$ (44,839)</u>
<b>Net assets at beginning of year excluding unrealized gain</b>	<b>\$ 40,803</b>	<b>\$ 85,642</b>
<b>Cumulative unrealized gain in investments</b>	<b>(10,733)</b>	<b>-</b>
Excess (deficit) of revenues over expenditures	7,941	(4,439)
<b>NET ASSETS AT END OF YEAR</b>	<u><u>\$ 38,011</u></u>	<u><u>\$ 40,803</u></u>

The accompanying notes are an integral part of these financial statements.

**LANDSCAPE OF GRAND PRÉ INCORPORATED**  
**LE PAYSAGE DE GRAND-PRÉ INCORPORÉ**  
**STATEMENT OF FINANCIAL POSITION**

**AS AT MARCH 31, 2023**

	<u>2023</u>	<u>2022</u>
<b>ASSETS</b>		
Cash	\$ 50,523	\$ 64,014
Investments, at market value	1,910,563	-
HST recoverable	<u>6,970</u>	<u>12,905</u>
	<u>1,968,056</u>	<u>76,919</u>
<b>Property and equipment (note 4)</b>	<u>-</u>	<u>-</u>
	<u>\$ 1,968,056</u>	<u>\$ 76,919</u>
<b>LIABILITIES</b>		
Accounts payable	\$ 15,672	\$ 12,286
Deferred revenues (note 3)	1,905,531	21,750
Source deductions payable	<u>8,842</u>	<u>2,080</u>
	<u>1,930,045</u>	<u>36,116</u>
<b>MEMBERS' EQUITY (note 2)</b>		
Net assets	<u>38,011</u>	<u>40,803</u>
	<u>\$ 1,968,056</u>	<u>\$ 76,919</u>

Approved on Behalf of the Board

\_\_\_\_\_ Director

\_\_\_\_\_ Director

**LANDSCAPE OF GRAND PRÉ INCORPORATED**  
**LE PAYSAGE DE GRAND-PRÉ INCORPORÉ**  
**STATEMENT OF CASH FLOWS**

**YEAR ENDED MARCH 31, 2023**

	<u>2023</u>	<u>2022</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Excess (deficit) of revenues over expenditures	\$ 7,941	\$ (44,839)
Amortization of property and equipment	-	23,422
	<u>7,941</u>	<u>(21,417)</u>
Net change in non-cash working capital balances		
Accounts receivable	-	24,102
HST recoverable	5,935	3,593
Accounts payable, including source deductions	10,148	(33,542)
Deferred revenues	1,883,781	21,750
	<u>1,907,805</u>	<u>(5,514)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Portfolio investments transferred from funding Trust	(1,955,530)	-
Portfolio investment earnings reinvested	(15,766)	-
Transfer from investment account to operating account	50,000	-
	<u>(1,921,296)</u>	<u>-</u>
<b>NET INCREASE (DECREASE) IN CASH DURING THE YEAR</b>	<b>(13,491)</b>	<b>(5,514)</b>
<b>CASH POSITION AT BEGINNING OF YEAR</b>	<b>64,014</b>	<b>69,528</b>
<b>CASH POSITION AT END OF YEAR</b>	<b>\$ 50,523</b>	<b>\$ 64,014</b>

# LANDSCAPE OF GRAND PRÉ INCORPORATED

## LE PAYSAGE DE GRAND-PRÉ INCORPORÉ

### NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2023

#### LANDSCAPE OF GRAND PRÉ INCORPORATED / LE PAYSAGE DE GRAND-PRÉ INCORPORÉ

Landscape of Grand Pré Incorporated / le Paysage de Grand-Pré Incorporé is a private company incorporated under the *Canada Not-for-Profit Corporations Act*.

The Corporation's objectives are to facilitate a coordinated management approach among those who have jurisdiction over the Grand Pré UNESCO World Heritage Site ("the Site") to ensure the conservation, protection and promotion of the Site. The Corporation provides strategic direction for the management and conservation of the archaeological heritage and the outstanding universal value of the Site.

#### 1. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Part III of the CPA Handbook Accounting Standards for Not-for-Profit Organizations. Outlined below are those policies considered particularly significant for the Corporation.

**(a) Cash and cash equivalents**

Cash and cash equivalents is comprised of cash balances held with the bank.

**(b) Investments**

Investments are recorded at fair value determined on the last business day of the fiscal period. Net cumulative unrealized gains are recorded as an increase in the Company's net assets.

**(c) Income taxes**

The Corporation is exempt from income taxes under Section 149(1) (f) of the *Income Tax Act*.

**(d) Revenue recognition**

The Corporation recognizes revenue when it is earned and when collection is reasonably assured.

**(e) Contributed services**

Volunteers contribute their time to the Corporation to enable it to carry out its activities. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

**(f) Property and equipment**

Property and equipment assets are recorded at cost and amortized annually using the following rates:

Signage	5 years straight line
Monuments and landmarks	4 years straight line
Furniture and equipment	8 years straight line

Items under \$500 are expensed in the year incurred.

**(g) Use of estimates**

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profits requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates include amortization of property and equipment. Actual results could differ from these estimates.

# LANDSCAPE OF GRAND PRÉ INCORPORATED

## LE PAYSAGE DE GRAND-PRÉ INCORPORÉ

### NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2023

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## 2. MEMBERS' EQUITY

As a corporation governed by the *Canada Not-for-profit Corporations Act*, there are no shareholders but rather members of the corporation. Landscape of Grand Pré Incorporated / le Paysage de Grand-Pré Incorporé has two classes of members; Class A voting members and Class B non-voting members. Membership of the Corporation is as follows:

### Class A

Glooscap First Nation  
 Grand Pré and Area Community Association  
 Grand Pre Marsh Body  
 Municipality of the County of Kings  
 Parks Canada  
 Société Nationale de l'Acadie  
 Société Promotion Grand-Pré

### Class B

Province of Nova Scotia

The term of the membership is annual and subject to renewal in accordance with the Corporation's policies.

## 3. OTHER INFORMATION

In November 2011, the Province of Nova Scotia announced the creation of a \$2.5 million contingent trust to help preserve and interpret the Landscape of Grand Pré upon its successful inscription as a World Heritage Site. With the inscription of the Landscape on UNESCO's World Heritage List on June 30, 2012, the Province delivered on its commitment by establishing the Grand Pré UNESCO World Heritage Site Funding Trust.

A Trust Indenture between the Province of Nova Scotia and the three trustees (Peter Herbin, Marie-Paule LaForge and Robert Palmeter) was signed on November 5, 2012, with the following purpose:

- a) providing for the protection, continuing community and agricultural use and appreciation of the Site;
- b) enriching the existing tourism destination by promoting wide recognition, appreciation and understanding of the values represented by the Site;
- c) instilling a strong sense of shared community pride and stewardship in the protection, interpretation and promotion of the Site;
- d) fostering increased economic, tourism and agricultural opportunities through partnerships at the Site; and
- e) ensuring the long-term sustainability of the Site's governance.

The trustees have diligently invested the funds and provided financial support to the beneficiary. Until 2016, this was the Landscape of Grand Pré Society. An amending agreement was signed on June 10, 2016, making Landscape of Grand Pré Incorporated the sole beneficiary of the Funding Trust. The Trust currently holds about 80% of its original value.



# LANDSCAPE OF GRAND PRÉ INCORPORATED

## LE PAYSAGE DE GRAND-PRÉ INCORPORÉ

### NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2023

#### 3. OTHER INFORMATION (continued)

The trust indenture states that it will be terminated on November 30, 2022, or 90 days following the date on which all Trust Property has been expended. Article 17 of the Trust Indenture further states that:

*“If at the date of the termination of the Trust any Trust Property is expected to remain, the Trustees shall, immediately prior to such termination, transfer or pay the residual funds to the Beneficiary.”*

In November 2022 the Trust paid all residual funds to the Landscape of Grand Pré Incorporated / le Paysage de Grand-Pré Incorporé as per the trust indenture.

The amount received from the Trust that remained unspent has been recorded as deferred revenue and will be recognized as it is used in future periods.

#### 4. PROPERTY AND EQUIPMENT

	2023		
	Cost	Accumulated Amortization	Net
Computer equipment	\$ 2,071	\$ 2,071	\$ -
Signs	114,000	114,000	-
Furniture and fixtures	3,050	3,050	-
	<b>\$ 119,121</b>	<b>\$ 119,121</b>	<b>\$ -</b>
2022			
	Cost	Accumulated Amortization	Net
Computer equipment	\$ 2,071	\$ 2,071	\$ -
Signs	114,000	114,000	-
Furniture and fixtures	3,050	3,050	-
	<b>\$ 119,121</b>	<b>\$ 119,121</b>	<b>\$ -</b>